

WILLIAM YOUNIE

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WORK EXPERIENCE

Peak Power

Associate, Strategic Finance

Toronto, Canada

Sept. 2025 – Present

Canadian clean technology company focused on software to optimize distributed energy resources

- Leading the analyses of investment decisions for distributed energy resources such as batteries across North American markets to assist in underwriting sales, financings, acquisitions, and project development opportunities
- Evaluated tariff structure and related market programs across various ISOs including PJM, NYISO, and ISO-NE, leading the creation of market entry strategies and business development plans to expand the project pipeline
- Proposed new ways of structuring contracts with customers by identifying asymmetric risk profiles related to project revenue and fee structuring, enabling a more customer-centric approach while minimizing downside
- Provided market insights, forecasts, and perspectives to senior management on capacity markets in Ontario, PJM, NYISO, ISO-NE, and Global Adjustment in Ontario through data analysis and coordinating with consultants

Boralex

Financial Analyst, M&A and Energy Commercialization

Toronto, Canada

Sept. 2023 – Aug. 2025

Canadian headquartered renewable energy independent power producer with a market capitalization of ~C\$3B

- Led the internal deal team for a development stage wind energy project sale process through being the primary point of contact for prospective bidders, administering the data room, and structuring the sales process for the asset
- Managed the financial analysis of a ~US\$300M repowering opportunity for a wind energy project to evaluate feasibility of repowering and developed internal corporate principles to be used in future repowering evaluation
- Identified a ~US\$10M upside based on power purchase agreement contract structure for a portfolio of assets through reviewing contracts and developing strategies to monetize renewable energy certificates
- Geographic Expansion Analysis for Competitive Bid Process
 - Analyzed a geographic expansion play through leading a review of market fundamentals and competitor analysis, receiving management approval to further investigate a ~C\$700M investment opportunity
 - Created and managed initial wind energy models used to benchmark and infer competitor bid prices for a future competitive RFP while factoring in RFP specific bid criteria that factored into the evaluated price
- Evaluation of the Sale of Boralex's Canadian Hydro Assets (estimated sale proceeds of ~C\$200M)
 - Led a team of 15+ individuals to provide answers to 1,000+ questions asked during the sale process through coordinating teams to provide answers, analysis, and memos to support bidders understanding of the assets
 - Completed analyses required to assist in the sale of the portfolio of assets including reviewing capital expenditures, calculating accretion to Boralex, and transaction structuring to maximize value from the sale

Hydrostor

Business Development Analyst

Toronto, Canada

June 2022 – Sept. 2023

Long-duration energy storage (8+ hours) through advanced compressed air energy storage solutions

- Engaged on advancing 700 MW of late-stage development (~US\$2B) and 1,000 MW of early-stage development energy storage projects (~US\$3B) through financial modelling, presentation creation, and market research
- Developed the financial model for a ~US\$1.5B 500 MW early-stage development energy storage project in Ontario on behalf of Hydrostor and the development partner including presenting analysis and results to the executive team
- Assisted in the management of the early-stage development activities for a distribution and utility scale battery storage system in Ontario including creating and managing the financial model for the distribution scale battery
- Successful Bid into Australian Storage Procurement for 200 MW Silver City Energy Storage Centre Project
 - Conducted financial modelling and bid strategy formulation of a 200 MW late-stage development energy storage project in Australia successfully submitted into the Long Term Energy Service Agreement program
 - Assisted in managing all aspects of the bid process including drafting application material and performing competitor analysis on likely bid values from competing battery projects
- Successful Application into U.S. Department of Energy Loan Programs Office
 - Coordinated and drafted a 300+ page application within 3 months for a government loan guarantee initiative that successfully advanced to the due diligence process through managing internal and external resources
 - Managed a cross functional team of 8 professionals spanning legal, environmental, engineering, accounting, and an independent engineer to produce material to be submitted

Fort Capital Partners

Investment Banking Summer Analyst

Vancouver, Canada

May 2021 – Aug. 2021

Boutique investment bank with a strong cleantech practice focused on advising series A through to IPO

- Worked on over 20 active transactions through a variety of tasks and assignments including the development of presentations, auditing of financial models, analysis of data and general research to support senior employees
- Created, maintained and updated comparable company databases for 5+ separate transactions that were used in client material demonstrating valuation, competitive positioning and market trends across the comparables universe
- Originated and developed research on market size, growth dynamics and competition in the soil remediation industry to provide the client with market information and to assist in the development of the financial model
- \$217M CAD Financing of a Hydrogen Infrastructure Company
 - Produced analysis, research and presentations used in marketing material to investors that highlighted the growth opportunity of hydrogen infrastructure and green hydrogen projects across Canada and the USA
 - Managed the dataroom and information request list through importing information and preparing material to be sent to the banks tax, legal and insurance advisors ensuring key due diligence items were addressed
- \$280M Buyside Engagement in the Building Products Industry
 - Generated sales analysis and research on historical sales and data from the FRED to be used in presentations to the board of directors of the client that illustrated the relation between housing starts and sales
 - Managed the dataroom and information request list through importing information and preparing material to be sent to the banks tax, legal and insurance advisors ensuring key due diligence items were addressed

RE Royalties Ltd.

Junior Financial Analyst

Vancouver, Canada

May 2019 – Aug. 2019, Sept. 2020 – Apr. 2021

Innovative financing partner providing royalty financing as part of the capital stack to renewable energy projects

- Evaluated new business opportunities for the company including exploring a leasing royalty structured product as well as a source of capital for potential M&A transactions to create additional accretion for the potential acquirer
- Conducted the initial screen and examination of over 10 proposed transactions through a combination of research, investment strategy development, and financial modelling to identify economically feasible transaction
- Select Transaction Experience
 - Assisted in a \$5M CAD transaction on a portfolio of 49 solar projects that offset 874 tonnes of carbon per year through pre- and post-transaction due diligence on documentation and resource yields
 - Completed due diligence and analysis on the potential \$25M CAD acquisition of 2 ethanol producing facilities through analyzing commodities futures, auditing the financial model, and calculating returns

Credit Suisse

APAC Sales & Trading Summer Analyst

Hong Kong, SAR

June 2020 – Aug. 2020

Major swiss global investment bank and financial services firm

- Generated an event-driven trade idea for the hedge fund sales desk that returned 28% in 5 weeks through the identification of an imminent privatization of a company in the consumer appliance industry in the APAC market
- Provided daily succinct summaries of Credit Suisse equity research to be utilized by senior members of the Global Markets team in their efforts to grow the business of the bank through improving relationships with investors
- Pitched 3 stocks in the APAC hydrogen fuel cell industry to over 50 professionals that included automobile, stationary fuel cell, and fuel cell component companies as a internship project focused on sustainability

EDUCATION**University of British Columbia****Vancouver, Canada**

Bachelor of Commerce – Finance (GPA: 3.85/4.33, A-)

May 2022

- **Awards:** Dean's Honour Roll (2018, 2019), BC Achievement Scholarship, Harris & Co LLP Scholarship

PROJECTS**www.cleantechtracker.com****Toronto, Canada**

Founder

Aug. 2025 – Present

Tracking the new frontier of innovation in cleantech project deployment through a public database

- Created a website tracking 80+ developers of nascent clean energy technologies such as geothermal, advanced nuclear, long-duration energy storage, and carbon capture, profiling their approaches and history
- Maintaining a database of 70+ projects in various stages a project lifecycle from the developers, identifying their size, location, financing structure, and offtake structure in an effort to identify the leaders of deployment

- Published regular perspectives and competitive insights on the existing landscape of project and developers to identify the leaders and laggards of the next generation of clean technologies being deployed

EXTRACURRICULAR AND VOLUNTEERING EXPERIENCE

Transition Toronto

Toronto, Canada

Community Energy

Jan. 2023 – Current

Volunteer organization focused on decarbonizing heating and cooling in Toronto through district energy

- Coordinated a team of 7+ volunteers to produce marketing material, research, and preliminary energy/economic models for the development of neighbourhood scale district energy systems in Toronto
- Built out the administrative infrastructure of the Community Energy team including administering shared file systems, communication systems, and backend human resource functions including recruiting
- Produced research on district energy systems in Ontario and abroad to demonstrate the viability of district energy systems on the neighbourhood scale with initial research into the Toronto Islands community

Vancouver Social Value Fund

Vancouver, Canada

Fund Manager

Sept. 2020 – April 2022

Student-led impact investment fund with a mandate to provide catalytic capital to underserved founders

- Executed the full cycle of the venture capital investment transaction process for socially conscious businesses through engaging in due diligence, research, pitching, and negotiation of investment terms to create social impact
- Researched and pitched a \$25,000 CAD equity investment into a local plant-based seafood company that offsets plastic pollution and GHG emissions to an investment committee of impact investing professionals

195 Capital Partners

Vancouver, Canada

Founder & Team Leader

May 2019 – Sept. 2021

Student-led capital markets education and investment group focused on the fundamentals of finance

- Led and recruited a group of 26 students from the University of British Columbia and Simon Fraser University to create market commentary, investment research and pitches on stocks and derivatives trading strategies
- Prepared and recorded 16 online lessons (5.5 hours) to educate members on financial topics including financial modelling, accounting for finance and valuation including DCF, precedent transactions and trading multiples

OTHER

Courses: Pivotal 180 – Renewable Energy Project Finance, University of Oxford – Sustainable Finance Programme

Interests: IRONMAN Triathlon, vegan cooking, rock climbing, soccer, downhill skiing, reading